



# EAC

EUROPEAN AVIATION CONFERENCE

7th - 8th NOV.

VIENNA





EUROPEAN AVIATION CONFERENCE

**7th / 8th Nov. 2019 Vienna**

## **PRICING IN AVIATION: ISSUES AND INNOVATIONS**

**Are prices too high, too low or just right?**

The European Aviation Conference is now established as a premier conference in the aviation calendar. The EAC is a unique meeting place for industry stakeholders, researchers and government officials from across Europe and around the world to discuss timely, policy-relevant issues in aviation.



### **Confirmed Speakers:**

- Daniel Boeshertz, Head of Unit Antitrust Transport, European Commission, DG COMP
- Andrew Charlton, Aviation Advocacy & Executive Director, ATM Policy Institute
- Pieter Cornelisse, VP Mainport Strategy, KLM Royal Dutch Airlines
- Rafael Echevarne, CEO of Sangster International Airport, Jamaica
- Silvia Gehrer, Regional Director, European and North Atlantic Office, ICAO
- Lubos Hlinkovsky, Director Strategy, Czech ANSP
- Barry Humphreys, Consultant, BKH Aviation
- Julian Jäger, CEO, Vienna International Airport
- Oliver Lackmann, Managing Director, TUIfly
- Peter Malanik, President, Austrian Aviation Association
- Sanaf Nadeem, Product Specialist Blockchain, SITA
- Jay Sorensen, President, IdeaWorks
- Michael Tretheway, InterVISTAS Consulting Vancouver



# Schedule

## Day 1

### 9.00 - 10.30 am | Morning session 1

Opening keynotes by industry leaders on issues and innovations in revenue management and pricing

### 11.00 - 12.30 pm | Morning session 2

Pricing in an era of ancillary revenues and unbundling

### 1.30 - 3.00 pm | Afternoon session 1

What will new distribution technologies (blockchain & NDC) mean for air fares: threats, opportunities and impacts

### 3.30 - 5.00 pm | Afternoon session 2

ITF/OECD Session: Have airline Joint Ventures resulted in higher air fares and reduced service? Will increased intervention by competition authorities on both sides of the Atlantic encourage more competition?

### 5.30 - 6.30 pm | Debate

Are airlines aiming too low? - Pricing and airline profitability

## Day 2

### 8.45 - 11.00 am | Morning session 1

Review of Day 1  
Martin Kunz Memorial Lecture  
Passenger based airport pricing

### 11.30 - 1.00 pm | Morning session 2

The future impact and role of non-aviation revenues for airports

### 2.00 - 4.00 pm | Afternoon session 1

What is wrong with ATM pricing?  
Conference wrap-up

# AMEC

Aviation Management and Economics Conference

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**6th Nov. 2019 Vienna**

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AMEC focuses on high quality research in air transport economics and neighboring fields. AMEC builds on the ATARD network and tries to encourage research in air transport and regional development.

AMEC cooperates with European Aviation Conference as it will take place one day before the EAC. While the EAC focuses on one policy issue, AMEC is open for all topics. AMEC cooperates with the EAC to strengthen the dialogue between theory and practice by poster sessions of young researchers, presentations of master and PhD theses and research projects at the EAC.



**Topics of interest for submission include, but are not limited to:**

- Air Transport and Regional Development
- Airline and airport business models
- Air Traffic Management
- Hub and regional airports
- Airline economics and finance
- Air cargo
- Emerging and mature markets
- Sustainable aviation and environmental problems of aviation
- Aviation safety and security
- The role of ICT (including disruptive technology)
- Aviation governance and regulation
- Air transport and tourism

For more info and registration please go to:  
**[www.eac-conference.com](http://www.eac-conference.com)**

## Important information for Abstracts and Papers

All manuscripts will be subjected to double blind peer-review and are expected to meet the scientific criteria of novelty and academic excellence. At least one author must register for the Conference as the paper presenter. To facilitate scheduling, presenters must be available for the whole duration of the conference.

Submissions via email and late submissions may not be accepted.

The structured abstract should include the following:

- purpose of the research (20-40 words)
- research design, methodology or approach (35-70 words)
- (expected) research findings (35-70 words)
- originality/contribution of your research paper (35-70 words)
- most important references (2-5 references)

You can submit your abstract at

<https://easychair.org/conferences/?conf=amec2019>

## Important Deadlines

**Submission of Abstracts: 15th August 2019**

**Notification of Acceptance: 1st September 2019**

**Submission of Full Papers: 1st November 2019**

**Submission of Presentation Slides: 1st November 2019**

## Registration fees (in Euro)

Conference	Registration Type	Early Bird (until 30th Sep 2019)	Regular (1st Oct - 5th Nov)	On- site
<b>AMEC only</b> (6th November)	Regular (Non-Members of ATARD, G.A.R.S., ETEM)	75	150	200
	Members of ATARD, G.A.R.S., ETEM	50	100	150
	Full time students and retired colleagues	25	75	125
	Participants from least developed countries*	25	75	125
<b>EAC only</b> (7th - 8th November)	Regular (Non-Members of ATARD, G.A.R.S., ETEM)	400	500	600
	Members of ATARD, G.A.R.S., ETEM	300	350	550
	Full time students and retired colleagues	100	150	200
	Participants from least developed countries*	100	150	200
	Accompanying person**	100	150	150
<b>AMEC &amp; EAC Conference package</b> (6th - 8th November)	Regular (Non-Members of ATARD, G.A.R.S., ETEM)	425	550	675
	Members of ATARD, G.A.R.S., ETEM	325	400	550
	Full time students and retired colleagues	110	160	210
	Participants from least developed countries*	110	160	210
	Accompanying person**	100	150	150

\* The list of countries can be found on our website.

\*\* Only for welcome reception and conference dinner.

Groups of more than 5 participants (of the same institution) are entitled to a 15% discount.



Since 2012, the **European Aviation Conference (EAC)** has offered a unique meeting place for industry stakeholders, researchers and government officials from across Europe and around the world to discuss issues relevant for aviation policy. It is the goal of the conference to find best practices and practical solutions for challenges the aviation industry is facing. The conference takes place in a different European city each year.

Conference email address:  
**[info@eac-conference.com](mailto:info@eac-conference.com)**

For further information please visit:  
**[www.eac-conference.com](http://www.eac-conference.com)**