



In co-operation with the German Aviation Research Society (G.A.R.S)



Second Airneth Annual Conference  
17, 18 April 2008  
Crowne Plaza Hotel, The Hague  
The Netherlands

## CONFERENCE PROGRAM

EU-US Open Skies: competition and  
change in the worldwide aviation  
market



### **EU-US Open Skies: Start of a new era**

EU-US Air Transport Agreement took effect on 30 March 2008. For the first time, airlines can fly without any restrictions between any point in Europe to any point in the US. "The start of a new era", according to Jacques Barrot of the European Commission.

### **What is the Airneth Annual Conference about?**

After the highly successful 2007 Annual Conference on the optimal use of scarce airport capacity, this year we will address the consequences of the EU-US Open Sky Agreement.

### **Target audience**

- Policy-makers in the field of aviation
- Researchers
- Industry representatives & other professionals in the aviation sector
- Students in the field of aviation

### **Why attend this conference?**

- Find yourself in the midst of a network of aviation professionals from policy, research and aviation industry
- Benefit from the ample opportunities for informal discussions and meetings
- Learn about the consequences of EU-US Open Skies and the challenges they pose for policy makers and other stakeholders
- Listen to presentations of keynote speakers from policy, research and industry

DAY ONE: THURSDAY 17 APRIL



## The impact of EU-US Open Skies Thursday 17 April 2008

- 8.30 a.m.                    **Registration**
- Opening**  
9.30 a.m.                    Welcome address by the Director of Airneth  
*Jaap de Wit, Airneth*
- Welcome by the Chairman  
*Prof. Hendrik Jan de Ru, Allen & Overy/ VU University Amsterdam*
- Opening address by the Dutch Director-General of Freight Transport and  
Civil Aviation  
*Mark Dierikx, Ministry of Transport*
- Plenary session I**           **Setting the scene**  
                                  Chair: *Hendrik Jan de Ru*
- 10.00 a.m.                    Legal aspect of EU-US Open Skies  
*Pablo Mendes de Leon, Leiden University (25 min.)*
- What will happen at Heathrow in spring 2008  
*Peter Morrell, Cranfield University/ Barry Humphreys, Virgin Atlantic (25  
min.)*
- 10.50 a.m.                    Questions & Answers
- 11.05 a.m.                    **Coffee Break**
- Plenary session II**           **Capacity**  
                                  Chair: *Hendrik Jan de Ru*
- 11.35 a.m.                    Market Pricing of Airport Access and the  
EU-US Liberalization  
*Frank Berardino, GRA Incorporated (25 min.)*
- Implementing EU-US Open Skies at Heathrow  
*James Cole, director slot coordination Heathrow, Airport Coordination  
Limited (25 min.)*

## DAY ONE: THURSDAY 17 APRIL



12.25 p.m. Questions & Answers  
*Referee Frank Berardino: Peter Morrell, Cranfield University*  
*Referee James Cole: Nigel Dennis, University of Westminster*

12.45 p.m. **Lunch**

### Parallel sessions (A,B)

2.15 p.m. **A: EU-US: “the world outside Heathrow”**  
*Chair: Hendrik Jan de Ru*

The impact of Open Skies for Iberia  
*Sergio López Varela, Vice-Director Strategy and Corporate Development Iberia (20 min.)*

Brussels Airport: the growth perspectives for a secondary gateway  
*Leon Verhallen, Head of Airline Business Development, Brussels Airport (20 min.)*

Implications for the Irish aviation market  
*Sean Barrett, Trinity College Dublin (20 min.)*

Questions & Answers  
*Referee: Rob Morsink, Dutch Ministry of Transport*

**B: sustainability issues and network development**  
*Chair: Jaap de Wit*

The impact of the EU-US Open Skies Agreement on international travel and carbon dioxide emissions  
*Richard Tol, ESRI (20 min.)*

The implication of more Transatlantic “point-to-point” routes for European hubs  
*Jan Veldhuis, Amsterdam Aviation Economics (20 min.)*

Regional air transport in the US and Europe: current trends and future outlook  
*Ken Stevens, Director Airport Affairs, Horizon Air, Seattle*  
*Nigel Dennis, Transport Studies Group, University of Westminster (20 min.)*

Questions & Answers  
*Referee: Kurt van Dender, Joint Research Centre of the OECD/ International Transport Forum*

3.45 p.m. **Coffee break**



Plenary session III

Panel discussion & closing

4.15 p.m.

**Panel discussion**

Chair: *Hendrik Jan de Ru*

Panel members:

*Sean Barrett, Trinity College Dublin*

*Frank Berardino, GRA Inc.*

*Sergio López Varela, Iberia*

*James Cole, Airport Coordination Ltd.*

*Pablo Mendes de Leon, Leiden University*

5.00 p.m.

**Closing speech**

*Daniel Calleja Crespo, Director of air transport for the European Union (25 min.)*

5.30 p.m.

**Closing of the day**

*Hendrik Jan de Ru*

5.45 p.m.

**Drinks**

DAY TWO: FRIDAY 18 APRIL



## Competition and change in aviation markets

Airneth/G.A.R.S Research Workshop

Friday 18 April 2007

8.30-9.00 a.m.      **Registration and reception**

9.00 a.m.      **Parallel sessions 1 (A,B)**

### **Parallel session 1A: The impacts of the EU-US Open Sky Agreement**

**Chair:** *Jaap de Wit, Airneth*

Opening by the session chair

The legal and political nature of the EU-US Open Skies Agreement

*P.P.C. Haanappel, Leiden University (20 min.)*

*Referee: Peter van Fenema, McGill University*

The 'EU-US Open Sky Agreement': will there be a shortage in airport capacity at the European side? The case of London Heathrow

*Milan Janic, OTB Research Institute, Delft University of Technology (20 min.)*

*Referee: Jaap de Wit, Airneth*

### **Parallel session 1B: Airport competition**

**Chair:** *Guillaume Burghouwt, Airneth*

Opening by the session chair

Impact of land-side accessibility on the competitive position of airports

*Marco Kouwenhoven, Eric Kroes, Significance (20 min.)*

*Referee: Toon van der Hoorn, University of Amsterdam*

The competitive position of Amsterdam Airport Schiphol: the airside perspective

*Guillaume Burghouwt, Airneth/ SEO Economic Research (20 min.)*

*Referee: Mary Coveney, Dublin Airport Authority*

10.10 a.m.      **Coffee break**

## DAY TWO: FRIDAY 18 APRIL

10.30 a.m.

### Parallel sessions 2 (A, B)

#### Parallel session 2A: Hub development

Chair: *Guillaume Burghouwt, Airneth*

Reduction of hub sustainability

*Joost Zuidberg, Amsterdam Aviation Economics (20 min.)*

Referee: *Eric Pels, VU University Amsterdam*

Analysing the future of the European airline network using complex networks approach: a research proposal

*Koen Frenken & Sandra Vinciguerra, Utrecht University (20 min.)*

Referee: *Stefano Paleari, University of Bergamo*

#### Parallel session 2B: The impacts of the EU-US Open Sky Agreement (student-session)

Chair: *Jaap de Wit, Airneth*

EU/US Aviation Agreement-Potential impact on Spain

*Juan Sainz, Real Instituto de Estudios Europeos*

Referee: *Jaap de Wit, Airneth*

Impacts of the US EU Open Skies agreement on future network structure – possible course of action for European Legacy carriers

*Florian Juraschek, Aviation Management Student at IUAS Bad Honnef – Bonn*

Referee: *Jaap de Wit, Airneth*

11.30

### Coffee break

11.50

### Parallel sessions 3 (A,B)

#### Parallel session 3A: Liberalization and airline networks

Chair: *Guillaume Burghouwt, Airneth*

Network competition in the open aviation area

*Eric Pels, VU University Amsterdam (20 min.)*

Referee: *Milan Janic, Delft University of Technology*

Airport classification and functionality within the European network

*Paolo Malighetti, Stefano Paleari, Renato Redondi, University of Bergamo (20 min.)*

Referee: *Guillaume Burghouwt, Airneth*

#### Parallel session 3B: Main ports and cargo

Chair: *Jaap de Wit, Airneth*

Synergy between Schiphol and the Port of Rotterdam

*Joost Kolkman, Kennisinstituut voor Mobiliteitsbeleid*

Referee: *Klaas-Jan Bolt, Dutch Ministry of Transport*

## DAY TWO: FRIDAY 18 APRIL

The integrator market: actors and their strategies  
*Evy Onghena, University of Antwerp*  
Referee: *Odette van de Riet, Delft University of Technology*

12.50                    **Closing by the session chairs**

13.00                    **Take-away lunch in lobby**